



Raegan Welch, MBA, CACM

Profile

Project and Technology Consultant with 13+ years of experience supporting complex tolling technology, IT, and infrastructure programs. CACM-certified with a strong foundation in construction management best practices. Expertise in requirements definition, concept of operations, feasibility analysis, and development of technical procurement artifacts, including RFPs, evaluation criteria, and vendor scoring. Experienced in system installation and implementation oversight, quality testing, data and interface validation, and performance monitoring across full project lifecycles. Adept at translating technical system needs into compliant procurement strategies, managing technical risk, and collaborating with engineering, operations, and supplier teams to deliver scalable, high-reliability solutions.

Employment History

Toll Technology Consultant, HNTB Corporation, Virginia Beach, VA

JAN 2024 – PRESENT

Provides toll technology planning, implementation, and operations oversight across the full toll revenue collection lifecycle, from current-state assessment through procurement and operations. Serves as technical advisor and SME, leading major project tasks and project management activities. Also supports office-wide QA/QC as Deputy Office Quality Manager, ensuring compliance, audits, reviews, training, and continuous improvement across six regional offices.

Project Manager | Transportation Systems Engineer, Arcadis IBI Group, Washington, D.C.

JUL 2021 – JAN 2024

Assisted and consulted public agencies in North America in the planning, design, procurement, deployment, and utilization of mainstream and emerging technologies and systems as they apply to tolling and other transportation business functions. Worked with colleagues and agency staff to understand their needs and helped to translate those into requirements, plans, and documents to help the agency procure, implement, test, and operate new or replacement systems. Ensured support and satisfaction of clients by leveraging technology solutions and expertise.

Project Manager, Alion Science & Technology, Norfolk, VA

MAR 2020 – JUL 2021

Project Manager for Alion Science and Technology's (now Huntington Ingalls Industries) Advanced Modeling and Simulation Technical Operation. Simultaneously managed multiple high-visibility DoD IT system projects by working across different internal teams from project initiation phase and order of magnitude generation through post-deployment and warranty periods.

Installation Manager, Kapsch TrafficCom North America, Anaheim, CA

AUG 2018 – MAR 2020

Managed and controlled assigned tolling system projects, including oversight of field operations, site safety, productivity, schedule, quality work, and trade contractor and supplier coordination, and worked in conjunction with the Project Manager. Managed installation project team and assisted in developing plans required for all assigned projects. Oversight of design, installation, and administration of Toll System components on projects such as SR-91, I-15, SR-125, I-580/680, and Golden Gate Bridge in California, I-77 in North Carolina, I-395 in Virginia, and SR-99 in Washington.

Details

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Links

[LinkedIn](#)

Skills

- Leadership
- Time Management
- Communication
- Collaboration & Teamwork
- Market Research
- Business Strategy
- Business Development
- Information Technology
- Budget Control
- Client Relations
- Coordination
- Operations & Maintenance

Quality Manager/Maintenance Manager, Cofiroute USA, Irvine, CA

SEPT 2013 – APR 2018

Supported development and execution of the System Integrator's QA/QC program for the 91 Express Lanes expansion, verifying subcontractor work, contract compliance, and testing procedures. Managed toll system O&M staffing, schedules, training, and documentation; coordinated field repairs and service procurement; monitored system performance, led corrective actions, and prepared operational reports.

Repair Division Work Center Supervisor, United States Navy, Norfolk, VA

JUN 2008 – JUN 2013

Previously served in the United States Navy, directing and executing fabrication, installation, and repair of shipboard structures, piping systems, and critical components. Oversaw preventative and corrective maintenance on shipboard equipment and essential systems, ensuring reliability and mission readiness under demanding conditions. Enforcement of strong quality control standards ensured vessels maintained 100% operational readiness as the Atlantic Fleet's primary response assets. Awarded two Navy and Marine Corps Achievement Medals for performance and leadership.

Education

Master of Business Administration (MBA), College of William and Mary, Williamsburg, VA

JAN 2021 – JAN 2023

GPA 4.0, inducted into Beta Gamma Sigma International Business Honor Society

Bachelor of Business Administration (BBA), Chapman University, Orange, CA

AUG 2013 – MAY 2016

Volunteering

Director of Marketing & Communications at Dear Future, Inc.

MAR 2023 – SEPT 2025

Served as the Director of Marketing and Communications for Dear Future, a nonprofit organization working diligently to provide equal education and access to healthcare in the world's most rural and poverty-stricken areas.

Nonprofit Grants Consultant

FEB 2025 – PRESENT

Researches funding opportunities, develops compelling grant proposals, and manages submission processes to secure financial support for the organization's core programs. Works closely with leadership to align funding strategies with program goals, ensuring resources are in place to accomplish the nonprofit's mission.